



SUPPLY CHAIN MANAGEMENT

Succeed in the age of real-time business with global visibility over supply and demand, accurate forecasting and smooth collaboration with suppliers and customers. Strengthen and embrace every link in your supply chain with innovative supply chain management tools and functionality to ensure you come through for your customers - always!



Competitive Advantage

Gain competitive advantage! Meet rapidly evolving and increasingly demanding customer expectations with an agile business solution that connects systems, processes and partners with visibility, automation, and insights from source to customer.



End-to-End Visibility

Respond decisively to disruptions, seize opportunities and fulfil demand from anywhere in the supply chain with end-to-end visibility and real time actionable insights. Embrace combines planning, procurement and execution for an unparalleled level of visibility, flexibility and control.



Optimise Performance

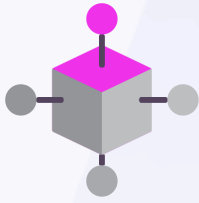
Reduce warehouse and transportation spend, improve flexibility and lower customer order cycle times with real-time and adaptive planning and warehouse automation. Optimise inventory, space, labour, capital, equipment and time for improved performance and increased revenues.

Increase operational efficiency, run leaner, streamline stock movement and drive down supply chain costs. Embrace Supply Chain Management does all this, while providing tight control and complete visibility. Deployable on-premise or in the cloud, and backed by a modern user experience, Embrace enables increased productivity and improved business decisions.

Embrace the future today! Take advantage of an innovative, fast, flexible, scalable and easy-to-use business solution that supports your current needs and will promote your competitive edge far into the future.



Business Benefits



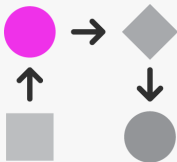
Embrace supply chain management provides unparalleled visibility and collaboration capabilities, from planning to execution, to connecting with your entire network of partners. This allows for quick decision making and rapid response to any unforeseen disruption. Built on a single platform and designed to meet unique industry and complex business requirements, the comprehensive software suite provides a solution to help run your end-to-end operations.



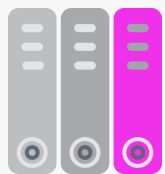
Synchronise supply and demand in real-time, while balancing customer expectations and business goals. Embrace integrates sales and operations, demand and supply planning, and inventory and production planning so that you can rapidly and profitably meet demand. Mitigate disruption by streamlining your product's path from supplier to buyer. This ensures orders are fulfilled on time, cementing customer loyalty and ultimately secures repeat orders.



Align business goals with strategy with Sales and Operations Planning (S&OP). Maximise profit from your inventory planning process while minimising the risk of overstock on slow products. Unite your sales team with your operations team for maximum inventory optimisation. Develop a time-phased supply plan in daily, weekly or monthly time intervals and easily perform what-if analyses on your supply strategies and recalculate safety stock as changes are made to the supply plan.



Reduce unplanned costs with improved visibility into in-transit and network-wide inventory. Optimise the flow of goods throughout your business and efficiently manage your inventory from receipt through to stock rooms, warehouses, manufacturing plants and across your entire enterprise using modern user interfaces, comprehensive reporting and dashboards. Collaborate with all areas of your business, keep employees informed and notify them of required actions.



Operating more efficiently means operating more profitably. Embrace enterprise management makes it easier for you to operate your supply chain smoothly and efficiently irrespective of where you do business with multi-currency, multi-company, multi-branch and multi-warehouse functionality. What's more, it does all this in a single, integrated and scalable solution that gives you complete visibility throughout your enterprise and grows with you as your business expands.

Our Approach

Selecting an ERP solution that best fits your unique business requirements includes evaluating the service requirements that go hand in hand with deploying an optimised solution. ACS-Embrace ticks all the boxes, going beyond solutions, offering a variety of services to assist you as and when necessary. Dedicated, experienced and expert teams assist with every phase of the project, from the ERP investigation and purchasing cycle, through implementation, training and go-live to ongoing system support.

We believe that Service is the most powerful differentiating factor for businesses today and have aligned our team strategy to meet the demands and challenges in an ever-changing IT and ERP environment, ensuring that we deliver Service Beyond Excellence!

SUPPLY CHAIN MANAGEMENT

Strengthen and embrace every link in your supply chain to maximise profitability!

Respond quickly to changing market conditions with built-in sophisticated analytics and reporting. Embrace ensures that all departments are working off the same data and same source of truth.

Determine target inventory quantities to optimise customer service with minimum working capital.

Future proof your supply chain and business operations with Embrace - delivering next generation SCM solutions for the digital age.

Enable an intelligent supply chain, collaborative planning and smart asset management across your business.

Anticipate customer demand using technologies such as AI and predictive analytics.

Work with partners across your supply chain, in real-time, with a platform that provides full visibility and helps to improve your supplier relationship management.

Decrease supply chain uncertainty and unlock huge savings by eliminating inefficiencies and waste, while increasing asset availability and reliability.

Automate the entire process for all spend categories. Locate qualified suppliers, speed up sourcing and procurement cycles and negotiate agreements that deliver sustainable savings.



Faced with managing supply chain challenges in today's competitive business environment, whilst at the same time looking to increase profits and cash flow, companies need the ability to improve complex supply chain processes. These processes include the procurement, movement, storage and distribution of all goods, materials and related information from original source to end users. Information systems have become the essential link, enabling companies to coordinate these activities and make business flow.

Combine sales forecasts, inventory targets, supply plans, and financial plans. Get end-to-end supply chain visibility, run what-if planning scenarios and simulations, and easily adjust and adapt on the fly.

Visibility is the foundation of supply chain excellence. Embrace provides a real-time picture of where inventory is, when it will arrive and how the supply chain is performing. Users across multiple functions access a single platform that combines updates from supply chain partners to provide full visibility, from source to customer delivery.

Embrace Supply Chain Management Software enables the most agile, efficient, effective and lean distribution operations, improved customer service and increased profits by providing real-time visibility, comprehensive reporting, enhanced traceability, recall management and stock control, spanning the entire Supply Chain.

Automate key processes from planning, through execution, to final settlement. Optimise inventory, assets, service and performance across the supply chain to boost efficiency and increase revenue.

Distribution Planning

Designed to manage and execute the complete inventory distribution requirements plan within an organisation at both national and regional level. Make informed decisions regarding market and replenishment planning, using data from sales, demand analysis and manufacturing.

Purchasing

Consolidate all purchasing and procurement processes with integrated solutions to manage quotations, forecasting, purchasing, importing and inventory flows from centralised distribution centres. Control requisition processes, manage preferred suppliers, budgets and blanket orders.

Inventory Management

Meet customer demand, maintain superior customer service levels, increase operational efficiencies, streamline stock movement, run leaner and drive down supply chain costs, while providing tight control and complete visibility.

Manufacturing

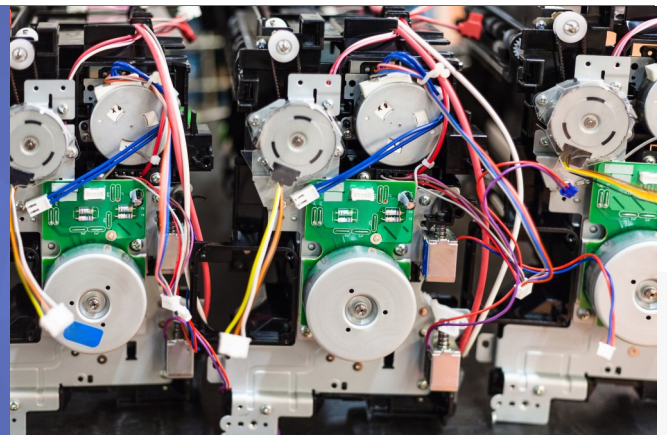
Efficiently manage and control job scheduling, material requirements and costing. Achieve efficiency gains with properly monitored processes. The enhanced monitoring of the raw material use-by dates and batch quality control, ensures that you are not left with expired stock.



Winning contract logistics business in today's competitive marketplace requires adaptability and agility from our software system.

While we are part of a global company, Embrace meets our unique local, technical and costing requirements.

Richard van Rooyen - IT Manager - Ceva Logistics



Warehouse Management

The Embrace Warehouse Management System provides detailed tracking from entry to exit point. This includes the receiving of stock, movement of stock between bin locations, picking and dispatching of stock and the auto-replenishing of bins.

Sales

The most complex sales processes can be handled seamlessly from quotations, to multi-location sales and integrated with flexible customer price lists. Quotes can be converted to orders in a single step and lost sales can be recorded for accurate demand and lost sales analysis.

Leverage advanced technologies, best-of-breed functionality and built-in industry best practices to increase the agility, flexibility and customer-centricity of your supply chain. Gain competitive advantage through innovation and differentiation!

Shipping and Receiving

Monitor incoming and outgoing items, whether they are shipments against an order, subcontract parts being sent to a supplier, raw material being received from a purchase order to a job or into inventory, or filling an order from stock. All activity relating to shipments and receipts can be performed and tracked.

3PL

Manage multiple customers' goods efficiently and profitably. Support value-added services including final product assembly, customised labelling and specialised product distribution. Automatically calculate recurring storage, including full or half month, or pro rata billing based on selected units of measure, i.e. volume, quantity, weight or pallet.

Asset Management

Manage the entire lifecycle of your physical assets to achieve end-to-end visibility into your rental and maintenance operations. Track any asset, anywhere, anytime, and achieve fast ROI. Streamline processes for updating your asset information to ensure the most up-to-date and accurate information about your assets.

Traceability

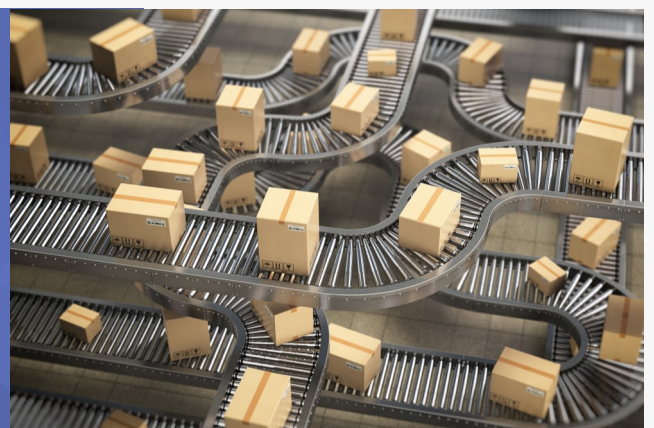
Lot and batch traceability functionality enables products to be tracked from receiving, through manufacturing, assembly, inspecting and stocking to the final dispatch stages. This ensures compliance and quality assurance, while facilitating effective recalls. Drill into underlying transaction details and significantly reduce preparation time for audits.

Return of Goods

Efficiently manage and control the return or exchange of goods sold. Complete visibility enables tracking of the goods until the transaction is concluded. Automatically calculate associated return charges to prevent costly mistakes. Verify warranty date, price and quantity purchased for improved accuracy.

Embrace SCM delivers boundless business benefits

- ◆ Drive process efficiency while managing costs
- ◆ Enable faster reaction to demand and supply changes
- ◆ Improve on-time deliveries to customers
- ◆ Reduce out-of-stock scenarios for increased sales
- ◆ Minimise costs from expedites, deductions, chargebacks, handling and storage
- ◆ Deliver an exceptional customer experience





Reimagine your business with an integrated, real-time Supply Management Solution.

Warehouse Management (WMS) is an integral component of the Embrace SCM solution and is designed to leverage automation, increase efficiency, improve customer responsiveness, maximise space utilisation and reduce complexity. An intuitive solution, it manages activities, end-to-end, combining core and advanced warehousing activities with embedded labour management, ABC cost analytics, and more.

Define storage zones for directed putaway, zone and wave picking as well as warehouse routes to minimise travel time between storage bins.

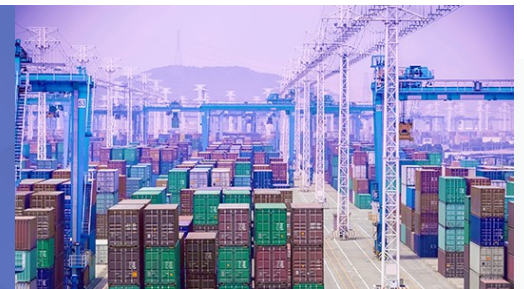
Customer orders can be picked by individual orders or by shipment. Multiple picking methods are supported simultaneously, including pick by order, bin or batch, zone wave and cross picking and pick according to FIFO and expiry date rules. Picks in hazardous locations can be consolidated to reduce exposure.

Embrace prioritises the order of warehouse activities to optimise the use of both equipment and manpower.

“ACS-Embrace is a strategic partner with proven expertise in streamlining processes, expanding business growth and cultivating innovation.

By facilitating logistics, manufacturing, warehouse management and distribution, Embrace helps us ensure we can deliver on our business promises.”

Danie Venter, Managing Director, ABES Technoseal



Fuelling Supply Chain Excellence

- ◆ Build agility and resilience
- ◆ Improve visibility & traceability
- ◆ Drive actionable insights
- ◆ Optimise costs
- ◆ Drive productivity & efficiency

Manage multiple warehouses with location-specific inventory quantities, allocations and costs. Movements between warehouses can be initiated and tracked. As costs could differ from warehouse to warehouse, Embrace allows for different costing methods and costs per warehouse.

Unlock the power of possibility! With the help of Embrace ERP supply chain management, you'll be better equipped to predict purchasing trends, manage your inventory, balance supply and demand, keep your customers happy and scale your business for the future.



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